



SELLERS' TO DO LIST

1. **Make an appointment with one of our Realtors® at Valhalla Path Realty** to discuss your plans, goals and expectations.
2. **Prepare your property for the market:** clearing, cleaning, outstanding repairs, dressing it up, etc.
3. Once you have entered into a Listing Agreement with Valhalla Path Realty, **help your Realtor® do his, or her, job** by making sure your property is available and presentable for viewing appointments. Let your Realtor® know if there are times you would prefer viewing appointments to be arranged.
4. **Organize your finances.** If you have a mortgage to be discharged, or if you are in the process of buying another property, you will need to talk to your banker and/or financial advisor so that everything is ready to go when the right offer is presented to you.
5. Once you have accepted a sound offer, you may need to do the following:
 - i. Make appointments to **see your lawyer, mortgage broker and/or banker.**
 - ii. **Attend to any outstanding conditions** contained in the offer by the dates specified.
 - iii. **Contact the necessary utility companies and insurance agencies** to open, close or transfer accounts.
 - iv. **Start packing!** Organize movers.
 - v. **Stay in touch with your Realtor®.**